

PUBLICATIONS: Terry L. Crawford

Monographs:

Crawford, Terry L., Costs and Returns for New York Pears, Agricultural Economics Report, New York State College of Agriculture at Cornell University, Ithaca, NY, 1968.

Crawford, Terry L., and L. W. Southard, Comparison of the Cost structures of Food Stores and Eating and Drinking Places, ERS # 455, USDA-ERS, Aug. 1970.

Crawford, Terry L., "Managing a Data Information System", Dissertation Abstracts, Ann Arbor, MI, Jan. 1971.

Southard, L.W., and Terry L. Crawford, Changes in Food Wholesaling, ERS # 482, USDA-ERS, May, 1971.

Crawford, Terry L., The Bill for Marketing U.S. Farm Foods, ERS # 20, USDA-ERS, Aug. 1972

Crawford, Terry L., The Bill for Marketing U.S. Farm Foods, ERS # 20, USDA-ERS, Aug. 1973.

Crawford, Terry L., et. tal., Developments in Marketing Spreads for Agricultural Products in 1973, ERS Rept. # 14, USDA-ERS-MED, April 1974.

Crawford, Terry L., The Bill for Marketing U.S. Farm Foods, ERS # 20, USDA-ERS, Aug. 1974.

Crawford, Terry L., and J. Gerald Feaster, "Methodology for Estimation of Variable Costs, Joint Costs, and Profits for Individual Products in Retail Food Stores". Paper presented at the Annual Meetings of the American Agricultural Economic Assoc., Texas A&M Univ., Aug. 18-21, 1974.

Crawford, Terry L., Distribution of the Food Dollar by Marketing Function and Expense Item, ERS Report. # 587, USDA-ERS, Nov.1974.

Handy, C.R., and Terry L. Crawford, "The Total U.S. Market for Food and linkages Between Existing Measures of consumer Expenditures for Food". Paper Presented at the Southern Agricultural Economics Assoc., New Orleans, LA, Feb. 1975.

Crawford, Terry L., "Agriculture and the National Economy", speech Presented to the Washington Management Orientation Program, Agricultural Research Service, USDA, Washington, DC, Aug. 20, 1975

Crawford, Terry L. and Andrew Weiser, The Bill for Marketing U.S. Farm Foods, ERS # 20, USDA-ERS, Aug. 1975.

Crawford, Terry L., "New Moves in Transportation Control for Food Distribution", Paper Presented at the Cooperative Food Distributors of America, Seminar on Warehousing and Transportation, Burlingame, CA, March 24, 1977.

Duewer, Lawrence A., and Terry L. Crawford, Alternative Beef-Handling Systems, ERS # 661, USDA-ERS, July 1977.

Stafford, Thomas H., and Terry L. Crawford, "Cost of Alternative Equipment and Labor Handling Techniques in Refrigerated Departments of Supermarkets", Paper presented at the 18th Annual

Conference of the Food Distribution Research Society, Montreal, Canada, Oct. 5-7, 1977.

Grinnell, Gerald E., and Terry L. Crawford, "An Analysis of Overhead Expenses of Food Retailers at Headquarters, Warehouse, and Store Levels", Paper presented at the 18th Annual Conference of the Food Distribution Research Society, Montreal, Canada, Oct. 5-7, 1977.

Crawford, Terry L., "A Food Retailing Data Base", Paper presented at the 18th Annual Conference of the Food Distribution Research Society, Montreal, Canada, Oct. 5-7, 1977.

Crawford, Terry L., "Trends in Costs of Meat Handling Systems", Paper presented at the American Meat Institute's Meat Management Clinic, Hotel Fairmont, San Francisco, CA, March 15, 1978.

Costs of Producing Livestock in the United States - Final 1979, Preliminary 1980, and Projections for 1981, No. 72-550-0 Committee on Agriculture, Nutrition, and Forestry, U.S. Senate, GPO, Washington, D.C., March 1981, 54 pp. (Principal contributor)

Van Arsdall, Roy; Henry Gilliam, C. Kerry Gee, Virden Harrison, and Terry L. Crawford, Costs of Producing Livestock in the United States - Final 1980, Preliminary 1981, and Projections for 1982, ERS Staff Report No. AGES820201, National Economics Division, ERS-USDA, Washington, DC, Feb. 1982. 48 pp.

Crawford, Terry L., U.S. Outlook for Red Meat and Poultry, Paper presented to the Meat Group, Committee on Agriculture, Organization for Economic Cooperation and Development (OECD), Paris, France, May 1983.

Crawford, Terry L., ERS Grazing Fee Impact Analysis, Paper presented at the Rangeland Policy and Range Economic Symposium, Laramie, WY, July 1983.

Crawford, Terry L., U.S. Outlook for Red Meat and Poultry, Paper presented to the Meat Group, Committee on Agriculture, Organization for Economic Cooperation and Development (OECD), Paris, France, July 1-5, 1984, 11 pp.

Carmen, Clifford and Terry L. Crawford, "Impact of Recent Changes in U.S. Dairy Policy on Other Sectors", Paper presented to the Dairy Group, Committee on Agriculture, OECD, Paris, April 1985, 10 pp.

Crawford, Terry L., "U.S. Meat Consumption Trends", Prepared for OECD, Paris, March 1985, 15 pp.

Duewer, L.A., K.E. Nelson, T.L. Crawford, and L.W. Southard, "Analysis of Farm-to-Retail Price Spreads for Beef and Pork", Hearings of the Agriculture and Transportation Subcommittee of the Joint Economic Committee of the U.S. House of Representatives and the U.S. Senate, GPO, Oct. 1, 1985, 80 pp.

Crawford, Terry L., "Farm - Retail Price Spreads: Live Versus Retail Prices", Paper presented at the Southeastern Meat Assn., Gainesville, Fla., Dec. 4, 1985, 15 pp.

Crawford, Terry L., "Outlook for Animal Products", Paper presented to the Virginia Farm Bureau 1986 Annual Meeting, Washington, D.C., March 25, 1986.

Costello, W.J., Terry Crawford, and Wayne Thomas, Red Meat Slaughter and Processing in Alaska: An Evaluation, A Preliminary Report to the Alaska Rural Development Council. Agric. and Forestry Experiment Station, University of Alaska-Fairbanks, June 3, 1986, 18 pp.

Crawford, Terry L., U.S. Outlook for Red Meat and Poultry and a Note on Supply Control Measures,

Paper presented to the Meat Group, Committee on Agriculture, Organization for Economic Cooperation and Development(OECD), Paris, France, June 30 to July 2, 1986, 15 pp.

Duewer, Lawrence A., Kenneth E. Nelson, and Terry L. Crawford, "Economic Effects of Meat Imports on the Puerto Rico Livestock Meat Sector", A Contract Report to Dept. of Agriculture of the Commonwealth of Puerto Rico. Sept. 1986, 120 pp.

Costello, W.J., Terry Crawford, and Wayne Thomas, Red Meat Slaughter and Processing in Alaska: An Evaluation, Final Report to the Alaska Rural Development Council. Agricultural and Forestry Experiment Station, University of Alaska-Fairbanks, Jan. 1987, 23 pp.

Crawford, Terry L., U.S. Outlook for Red Meat and Poultry, Paper presented to the Meat Group, Committee on Agriculture, Organization for Economic Cooperation and Development (OECD), Paris, France, June 22-24, 1987, 12 pp.

Crawford, Terry L., L.A. Duewer, J.A. Ginzel, H.H. Harp, K.E. Nelson, and P.C. Westcott, Issues and Options Related to the Reporting and Analysis of Retail Prices and Price Spreads for Beef, ERS Staff Report No. AGES871102, USDA-ERS, Jan. 1988, 40 pp.

Nelson, K.E., and T.L. Crawford, "Economic Analysis of Southern Adjustments to a Dynamic Livestock-Meat Sector", Southern Regional Marketing Research Proposal. Approved as S-227, Sept. 1988, 33 pp.

Hahn, W.F., T. L. Crawford, K. E. Nelson, and R. Bowe, Estimating Forage Value for Grazing National Forest Lands, Report to U. S. Forest Service under Interagency Agreement No. 001-87-RPA. March 1988, 80 pp.

Crawford, Terry L., W.E. Hahn, S. Shagam, and L. Aldrich, "A Proposal for Beef Reference Prices from the U.S. Delegation", Paper prepared for Joint Working Party of the Committee on Agriculture and Committee on Trade, OECD, Paris, October 1988, 8 pp.

Crawford, Terry L., U.S. Outlook for Meat and Dairy, Paper presented to the Group on Meat and Dairy, Committee on Agriculture, Organization for Economic Cooperation and Development (OECD), Paris, France, Nov. 7-10, 1988, 11 pp.

Crawford, Terry L., "Should Grazing Fees Be Raised or Lowered?", Paper presented at the Arizona Agribusiness Forum, Tucson, AZ Dec. 3, 1988.

Stillman, Richard N., Terry Crawford, and Lorna Aldrich, Report on the U.S. Sheep Industry, Report to Congress in Compliance with section 4508 of the Omnibus Trade and Competitiveness Act of 1988, USDA, March 1989, 92 pp.

Duewer, Lawrence A., Kenneth E. Nelson, Terry L. Crawford, Effects of Meat Imports on the Puerto Rican Livestock-Meat Industry, Agric. Econ. Rept. No. 605, USDA-ERS, March 1989, 54 pp.

Nelson, Kenneth E., Lawrence A. Duewer, and Terry L. Crawford, Reevaluation of the Beef Carcass-to-Retail Weight Conversion Factor, Agric. Econ. Rept. No. 623, USDA-ERS-CED, October, 1989, pp 33.

Hahn, William F., Terry L. Crawford, Kenneth E. Nelson, and Russell A. Bowe, Estimating Forage Values for Grazing National Forest Lands, Staff Report No. 89-51, USDA-ERS-CED, October, 1989, pp 60.

Crawford, Terry L., W.E. Hahn, S. Shagam, and Dermont Hayes, " Proposals for Beef Reference

Prices “, AGR/APM/MD(89) 15, Committee on Agriculture and Committee on Trade, OECD, Paris, November 6-9, 1989, 21 pp. (Restricted)

Crawford, Terry L., U.S. Outlook for Meat and Dairy, Paper presented to the Group on Meat and Dairy, Committee on Agriculture, Organization for Economic Cooperation and Development (OECD), Paris, France, Nov. 6-9, 1989, 5 pp.

Shapouri, Hosein M., Russell Bowe, Terry Crawford, and Warren Jessee, Costs of Producing U.S. Livestock, 1972-87: Estimating and Methodology Update. Agricultural Economics Report No. 632, USDA-ERS-CED, April, 1990, pp 98.

Ginzel, John, Gustafson, R.A., Crawford, T., “Development and Testing of Models for Cash Price Relationships Between Lighter Weight Stockers Through Heavier Weight Feeders in a selected Market”, NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, Chicago, Ill., April, 1991. (21 p.)

White, T.F. Jr., Duewer, L.A., Ginzel, J., Bohall, R., and Crawford, T., Choice Beef Prices and Price Spreads Series: Methodology and Revisions, AGES 91-06, Feb. 1991, 44 pp.

Crawford, Terry L., et al. “Report of the Meat and Dairy Group”, AGR/CA/APM/MD(91) Working Party No. 2 on Agricultural Policy and Markets, Committee on Agriculture, OECD, Paris, Oct. 3, 1991.

Crawford, Terry L., et al. “Report of the Meat and Dairy Group”, AGR/CA/APM/MD(92) Working Party No. 2 on Agricultural Policy and Markets, Committee on Agriculture, OECD, Paris, Oct. 8, 1992, 15 pp.

Crawford, Terry L., et al. “Report of the Meat and Dairy Group”, AGR/CA/APM/MD(93) Working Party No. 2 on Agricultural Policy and Markets, Committee on Agriculture, OECD, Paris, Sept. 23, 1992, 18 pp.

Crawford, Terry L. Coordinator and contributor, Effects of the North American Free Trade Agreement on U.S. Agricultural Commodities, USDA (Office of Economics, Economic Research Service, and Economic Analysis Staff), Washington, DC, March, 1993, 32 pp.

Fallert, Richard F., Mark R. Weimar, and Terry Crawford, “Forces for Change in U.S. Dairy Production: A View Based on Surveys of Large Scale Dairy Herd Technologies throughout the U.S.” Invited Paper Dairy Seminar at Pennsylvania State University, University Park, PA., July 22, 1993.

Executive Office of the President. Use of Bovine Somatotropin (BST) in the United States and Its Potential Effects—A Study Conducted by the Executive Branch of the Federal Government. January 1994. [Contributor]

Mathews, Ken, W.F. Hahn, K. E. Nelson, and Terry L. Crawford, Cow-Calf Ranching in 10 Western States, AER No. 682, May 1994 20 p.

Crawford, Terry L., et al. “Report of the Meat and Dairy Group”, AGR/CA/APM/MD(94) Working Party No. 2 on Agricultural Policy and Markets, Committee on Agriculture, OECD, Paris, Sept. 22, 1994, 17 pp.

Crawford, Terry L., “Chairman’s Report of the Work of the Meat and Dairy Group”, to Working Party No. 2 on Agricultural Policy and Markets, Committee on Agriculture, OECD, Paris, January 25, 1996, 17 pp.

Richard Stillman and Terry Crawford, Regional Trading Arrangements: Implications of the North American Free Trade Agreement (NAFTA) Between the United States, Canada, and Mexico for Dairy Markets, AGR/CA/APM/MD(96)-3, Report prepared for the OECD Secretariat, to be presented at November 18-21, 1996 Meat and Dairy Group Meetings.

Richard Stillman, Don Blayney, James Miller, and Terry Crawford, The U.S. Dairy Industry, Contributed Paper for the Canada-US Policy Workshop, Clearwater, FL, February 29, 1996.

Terry Crawford, and Richard Stillman, Policy Development and Program Assessment Needs: A Policy Analyst Perspective. Contributed Paper for the Canada-US Policy Workshop, Clearwater, FL, February 29, 1996.

Crawford, Terry L., "Chairman's Report of the Work of the Meat and Dairy Group," to Working Party No. 2 on Ag. Policy and Markets, Committee on Agriculture, OECD, Paris, January 27, 1997, 16 pp.

Stillman, R. and T. Crawford, Regional Trading Arrangements: Implications of the North American Free Trade Agreement (NAFTA) Between the United States, Canada, and Mexico for Dairy Markets, AGR/CA/APM/MD(96)-3, Report by the OECD Secretariat.

Crawford, Terry L., and J. Link Co-Chairmen; and T. Rainey, and S. Shagam, coordinators, "Secretary of Agriculture's Report to Congress on: The Effects of the North American Free Trade Agreement On Agriculture and the Rural Economy", August 1997.

Skaggs, Rhoda, William Gorman, and Terry L. Crawford, Surveys of New Mexico Alfalfa Producers and Dairy Hay Users: Will Growth of the State's Dairy Industry be Limited by Alfalfa Availability. Research Report 731 (New Mexico State University, Agricultural Experiment Station), Las Cruces, NM, March 1999, 19 pp.

Articles:

Crawford, Terry L., "Factors Affecting New York Pear Prices", Proceedings of the New York Horticultural Society, Rochester, NY, 1967, pp. 21-26.

Crawford, Terry L., "Pears: Future Production Forecasts", Proceedings of the New York Horticultural Society, Rochester, NY, 1967, pp. 27-33.

Crawford, Terry L., and L.W. Southard, "Trends in Food Distribution", Journal of Food Distribution Research, Univ. of Del., Oct. 1971.

Crawford, Terry L., "Profits of Firms Marketing Agricultural Products", Marketing and Transportation Situation, USDA-ERS-MED, May 1972.

Crawford, Terry L., The Marketing and Transportation Situation, USDA-ERS-MED, Nov. 1972 (Principle Contributor).

Crawford, Terry L., The Marketing and Transportation Situation, USDA-ERS-MED, Nov. 1973 (Principle Contributor).

Crawford, Terry L., and Gerald Feaster, "Retailing Margins and Costs", Cost Components of Farm-Retail Price Spreads for Selected Foods, Agricultural Economics Report # 343, USDA-ERS, July 1976, pp 58-65.

Grinnell, Gerald E., Terry L. Crawford, and Gerald Feaster, "Analysis of the Impact of Market Characteristics on City Food Prices", Contributed Paper presented at the American agricultural Economics Association's Annual Meetings, Aug. 15-18, 1976 at PA State Univ., State College, PA.

Weiser, Andrew; and Terry L. Crawford, "The Marketing Bill and Consumer Expenditures for U.S. Farm Foods", Agricultural Outlook, AO #14, Sept., 1976, USDA-ERS.

Crawford, Terry L., and Gerald E. Grinnell, "Performance Comparisons of Conventional, Batch-Pick-to-Conveyor, and Vending Types of Dry Grocery Warehouses", Proceedings of the NAWGA Productivity Conference, Minneapolis, MN, Oct. 24-27, 1976, sponsored by the National American Wholesale Grocers Assn.

Crawford, Terry L., Gerald Feaster, and Gerald Grinnell, "Cost and Innovation in Distribution Trucking", Proceedings of the 17th Annual Meetings of the Food Distribution Research Society, San Antonio, Texas, Nov. 14-17, 1976.

Feaster, Gerald; Gerald Grinnell, and Terry L. Crawford, "Cost Comparisons of Grocery Dept. in Conventional Supermarkets and Super Stores with Implications for Training", Proceedings of the 17th Annual Meetings of the Food Distribution Research Society, San Antonio, Texas, Nov. 14-17, 1976.

Grinnell, Gerald E., Terry L. Crawford, and Gerald Feaster, "Economies of Size by Level of Mechanization in Dry Grocery Warehouses with Implications for Market Performance", Proceedings of the 17th Annual Meetings of the Food Distribution Research Society, San Antonio, Texas, Nov. 14-17, 1976.

Grinnell, Gerald E., and Terry L. Crawford, "Mechanized Alternatives for Grocery Distribution Centers", Proceedings of Computer Based Technology in Food Distribution Conference, sponsored by the Food Marketing Institute, and The National Center for Productivity and Quality of Working Life, Troy, Mich., April 5-7, 1977.

Weiser, Andrew, Leland W. Southard, and Terry L. Crawford, "Marketing Cost for U.S. Farm Foods", Agricultural Outlook, AO # 38, USDA-ESCS, Nov. 1978.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Dec. 1978.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Jan. 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Feb. 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); March 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); April 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); May 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); June 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); July 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); August 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Sept. 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Oct. 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Nov. 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Dec. 1979.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Jan. 1980.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Feb. 1980.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); March 1980.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); April 1980.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); May 1980.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); June 1980.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); July 1980.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Aug. 1980.

Crawford, Terry L., Retail Food Prices, Executive Office of the President, Council on Wage and Price Stability; and USDA-WAOB, (Principal contributor); Sept. 1980.

Crawford, Terry L., T.M. Curtain, S.H. Gillette, Dixon Hubbard, Bernard Jones, D. King, R.R. Oltjen, and W.R. Woods, "Animal Production and Protection", Reference Document: Needs Assessment for The Food and Agricultural Sciences, Joint Council on Food and Agricultural Sciences, Washington, DC, January 1984, pp 149-166.

Crawford, Terry L., "Marketing Cattle from Southeastern Grazing Lands", Proceedings Southeastern Grazing Lands Conference, Atlanta, GA, Dec. 12, 1984.

Crawford, Terry L., "Marketing of Products from Multiple Use Resources", Proceedings Southeastern Grazing Lands Conference, Atlanta, GA, Dec. 12, 1984, 10 pp.

Sheevers, Hilary and Terry L. Crawford, "Beef: Where's the Brand", Farmline, USDA-ERS, May 1985.

Crawford, Terry L., and Russell Bowe, "The Effect of Cheaper Feed on the Cattle Sector", Agricultural Outlook, AO-119, USDA-ERS, May 1986, pp. 9-11.

Crawford, Terry L., editor, "Modeling of the Livestock Sector", Proceedings of the 19th Annual University of Pittsburgh Conference on Modeling and Simulation, April 23-24, 1987.

Crawford, Terry L., "How to Set Federal Grazing Fees?", Agricultural Outlook, AO-141, USDA-ERS, May 1988, pp. 14-15.

King, J., R. Fallert, C. Betts, T.L. Crawford, and R. Gustafson, "The Impact of bST on the Dairy Industry", Farmline, Vol. IX, No. 3, March 1988, pp 4-8.

Aldrich, L., L. Bailey, T.L. Crawford, W.E. Hahn, and S. Shagam, "Changes in World Beef Trade", Agricultural Outlook, AO-147, USDA-ERS, Nov. 1988, pp 18-19.

Jessee, W.B., and Terry L. Crawford, "Livestock Cost of Production", Economic Indicators of the Farm Sector: Cost of Production, 1987, ECIFS 7-3, USDA-ERS, Feb. 1989, pp 86-126.

Shapouri, Hosein, and Terry L. Crawford, "Livestock Costs and Returns, 1988-89", Livestock and Poultry Situation and Outlook Report, LPS-35, USDA-ERS, May 1989, pp 54-59.

Crawford, Terry L., "The Woolly Animal", Agricultural Outlook, AO-154, USDA-ERS, July 1989, p 11.

Shapouri, Hosein; Terry Crawford, and Steve Reed, "Cow/Calf Costs and Returns in the Great Plains and West", Western Livestock Round-Up, Western Livestock Marketing Information Project, Western States Extension Service in Cooperation with USDA-ERS, July 1989, pp 2-3, and supplement.

Shapouri, Hosein M., Carolyn Betts Liebrand, Warren B. Jessee, and Terry L. Crawford, Economic Indicators of the Farm Sector: Costs of Production—Livestock and Dairy, 1988, ECIFS 8-3, USDA-ERS-CED, March, 1990, pp 81.

Christensen, Lee, Larry Witucki, Shale Shagam, David Kelch, Terry Crawford. "An Overview of International Egg Production and Trade", Livestock and Poultry Situation and Outlook Report, LPS-48. July 1991. pp 34-40.

Weimar, Mark R., Terry L. Crawford, Ken E. Nelson, Scott Irwin, and Carl O'Connor. "Agricultural Livestock Outlook Programs: Effective Marketing tools or Just an Academic Exercise?" American Journal of Agricultural Economics. 72(December 1990): 1328.

Crawford, Terry L. "Beef Trade Outlook", Outlook '92, National Agricultural and Resource Outlook Conference 1992, ABARE, Canberra, Aust., Feb. 4-6, 1992.

Link, John, and Terry Crawford, "Agricultural Trade: Big Business for U.S. and Mexico", Agricultural Outlook, AO-183, USDA-ERS, March, 1992, 31-34.

Crawford, Terry L. "U.S. Red Meat and Poultry Outlook and North American Trade Issues", Agriculture's Changing Horizon: Agricultural Outlook '93 Proceedings, USDA, Washington, DC, March, 1993, pp 449-458.

Fallert, Richard F., Mark R. Weimar, and Terry Crawford, "The Shift in U.S. Milk Output Will Continue," Hoard's Dairyman, October 25, 1993.

Fallert, R.F., Mark Weimar, and Terry Crawford, "Here's Why Milk is Moving West", Hoard's

Dairyman, January 10, 1994.

Fallert, Richard F., Mark R. Weimar, and Terry Crawford, "Forces for Change in Location and Structure of U.S. Milk Production." Cleared and Submitted for the Journal of Dairy Science.

Stillman, Richard, Terry Crawford, Dan Plunkett, A Short Look at the Mexican Dairy Industry., ERS NAFTA Monitoring Report (NAFTA-6) October, 1996.

Mitchell, Diana, Rhonda Skaggs, William Gorman, Terry Crawford, and Leland Southard, "Mexican Cattle Exports to U.S.: Current Perspectives", Agricultural Outlook, AGO-282, USDA-ERS, June-July 2002, pp 6-9.

Speeches and Formal Briefings:

Crawford, Terry L., "A Visual Comparison of Food Marketing Practices Between Pakistan and the U.S.—A Slide Seminar", presented at Sind Agricultural College, Tando-Jam, Pakistan, November 21, 1977.

Crawford, Terry L., "A Visual Comparison of Food Marketing Practices Between Pakistan and the U.S.—A Slide Seminar", presented at University of Agriculture, Lyallpur, Pakistan, Nov. 28, 1977.

Crawford, Terry L., and Mark R. Weimar. "The Milk Inventory Management Report." Thursday Morning Briefing, June 6, 1991.

Crawford, Terry L., "Meat and Dairy Situation", Briefing for Meat and Dairy Group, OECD, Paris, Oct. 1-4, 1991.

Crawford, Terry L., "Meat and Dairy Situation", Briefing and Chaired Meeting, Meat and Dairy Group, OECD, Paris, Sept. 30-Oct. 3, 1991.

Crawford, Terry L. "Review of FAPRI International Livestock and Meat Baseline." FAPRI Forecasting Conference, Kansas City, Mo, Jan. 5, 1992.

Crawford, Terry L. "Beef Trade Outlook", National Agricultural and Resource Outlook Conference 1992, ABARE, Canberra, Aust., Feb. 6, 1992.

Crawford, Terry L. "ERS Livestock Information Program", NASS Data Users Conference, Washington, DC, March 11, 1992.

Crawford, Terry L. "The U.S. Livestock-Feed Industry." U.S. AID Briefing for Nicaraguan Agricultural Delegation, June 25, 1992.

Crawford, Terry L. "The U.S. Livestock Industry." ERS Briefing for Albanian Agricultural Delegation, June 26, 1992.

Crawford, Terry L. "The U.S. Livestock Industry." ERS Briefing for Latvian and Lithuanian Agricultural Delegations, June 30, 1992.

Nelson, K.E., and Crawford, T.L., "COP in LDP", Briefing of the Cost of Production Review Board, July 27, 1992

Nelson, K.E., and Crawford, T.L., "Changes in the Organization and Operation of the Livestock Slaughter/Packing Industry", Food and Agricultural Committee, National Planning Association, Hotel Washington, Washington, DC, Sept. 10, 1992.

Crawford, Terry L. "The Livestock and Poultry Industry and NAFTA." Briefing for W-177 annual meeting, Las Cruces, NM, Sept. 27, 1992.

Crawford, Terry L., "Meat and Dairy Situation", Briefing and Chaired Meeting, Meat and Dairy Group, OECD, Paris, Oct. 4/8, 1992.

Crawford, Terry L., "Use of the AGLINK Model in Meat and Dairy Medium Term Projections", Briefing for "Working Party No. 2 for Agriculture, Policies, and Markets", OECD, Paris, Dec. 16-18, 1992.

Crawford, Terry L., "Meat and Dairy Situation", Briefing and Chaired Meeting, Meat and Dairy Group, OECD, Paris, Sept. 20-25, 1993.

Crawford, Terry L. "U.S. Red Meat and Poultry Outlook", Agriculture's Changing Horizon: Agricultural Outlook '93 Conference, USDA, Washington, DC, December 2, 1992, 10 pp.

Crawford, Terry L. "The U.S. Livestock-Feed Industry." U.S. OICD Briefing for French Agricultural Delegation, French Embassy, Washington, DC, June 21, 1993.

Crawford, Terry L. "The U.S. Livestock Industry." ERS Briefing for Albanian Agricultural Delegation, June 26, 1992.

Crawford, Terry L., et. al., "Briefing for the Assistant Secretary for Economics on GATT." January 6, 1993.

Crawford, Terry L., et. al., "Briefing for the Assistant Secretary for Economics on GATT." January 14, 1993.

Crawford, Terry L., et. al., "Briefing for the Assistant Secretary for Economics on NAFTA." January 27, 1993.

Crawford, Terry L., et. al., "Briefing for the ERS Administrator on NAFTA." January 28, 1993.

Link, John and Terry Crawford, "Tuesday A.M. ERS Briefing -NAFTA", February 9, 1993

Crawford, Terry L., et. al., "Briefing for FAS, ASCS, ES, WAOB, and, AMS on proposed changes in S&O reports." April 27, 1993.

Crawford, Terry L., "Radio Interview for EMS-Information on NAFTA." May 17, 1993.

Crawford, Terry L., et. al., "Briefing for the Assistant Secretary for Economics on Livestock Situation and Meat Imports." June 2, 1993.

Crawford, Terry L., Ken Mathews, and Ken Nelson, "Briefing for the Public Lands Council of National Cattlemen Assn. on Cost of Production Methodology and Data." June 23, 1993.

Crawford, Terry L., "Review of FAPRI International Outlook for Livestock and Dairy", FAPRI Outlook Conference, January 5-7, 1994, Kansas City, Mo.

Crawford, Terry L., "Review of Expected Agricultural Policy Changes as suggested in the 10 Year Outlook Baseline", FAPRI Outlook Conference, January 5-7, 1994, Kansas City, Mo.

Crawford, Terry L., et. al., "Briefing for the Assistant Secretary for Economics on Uruguay Round of GATT on U.S. and World Livestock." January 10, 1994. (with S. Reed, L. Bailey, and S. Shagam)

Crawford, Terry L., et. al., "Briefing for the Assistant Secretary for Economics on Uruguay Round of GATT on U.S. and World Dairy." January 12, 1994.
(with S. Neff, J. Miller)

Crawford, Terry L., et. al., "Briefing for the Assistant Secretary for Economics on NAFTA." January 27, 1993.

Crawford, Terry L., et. al., "Briefing for the ERS Administrator on NAFTA." January 28, 1993.

Crawford, Terry L., et. al., "Briefing for the Assistant Secretary for Economics on NAFTA." April, 1994.

Crawford, Terry L., "Outlook for Dairy under NAFTA", Northeast Council of Cooperatives, May 4, 1994 Albany, NY.

Crawford, Terry L., "World Dairy Outlook", California Creamery Operators Association, June 27-29, 1994. Lake Tahoe, Nevada.

Link, John and Terry Crawford, "Tuesday A.M. ERS Briefing -NAFTA", August 30, 1994.

Crawford, Terry L., "Meat and Dairy Situation", Briefing and Chaired Meeting, Meat and Dairy Group, OECD, Paris, Sept. 19-22, 1994.

Crawford, Terry L., "NAFTA Outlook for Dairy", AgraEurope DAIRY '95 Outlook Conference, October 24-26, 1994, London, U.K.

Crawford, Terry L., et. al., "Briefing for the Acting Assistant Secretary for Economics on NAFTA." December 1, 1994.

Crawford, Terry L., et. al., "Briefing for the Senate and House Agric. Committee Staff on NAFTA." December 2, 1994.

Crawford, Terry L., "NAFTA Impact on Dairy", Southern Extension Dairy Forum, Atlanta Ga., February 15, 1995.

Crawford, Terry L., "Lecture on federal land policies", University of Kentucky Agricultural Policy Seminar, Washington, DC, March, 1995

Crawford, Terry L., "Briefing for Representative Kapture on the Structure of the Hog Industry", March 29, 1995.

Crawford, Terry L., "NAFTA Impact on Utah Dairy Producers", Conference call Briefing, Utah Extension Service, April 12, 1995.

Crawford, Terry L., "NAFTA Impact on Utah Dairy Processors", Conference call Briefing, Utah Extension Service, May 5, 1995.

Crawford, Terry L., "NAFTA and Other Trade Agreements Impacts on Florida Agriculture", Forum on Regional Trade Agreements and Their Impact on Florida, Center for Trade, University of Florida, Orlando, Fla., May 25, 1995.

Crawford, Terry L., et. al., "Briefing for the ERS Administrator on Grazing Fees." June, 1995.

Crawford, Terry L., "Meat and Dairy Situation", Briefing and Chaired Meeting, Meat and Dairy Group, OECD, Paris, Nov. 16, 1995.

Terry Crawford, "Agriculture With Out the Farm Bill: What It May Mean to Cattle Producers", Speech at the Texas Southwest Cattle Raisers Association, Abilene, TX, October 25, 1996.

Crawford, Terry L., et. al., "Briefing for the Chief Economist on NAFTA.—Tomatoes" February 20, 1996.

Terry Crawford, and Ken Nelson, "Briefing for the Senate Agricultural Committee Staff on Cattle Cycles." 325 Russell Senate Office Building, June 10, 1996.

Terry Crawford, and Ken Nelson, "Briefing on Cattle Cycles for Keith Collins, Chief Economist,," June 17, 1996.

Ken Nelson and Terry Crawford, "ERS Tuesday Morning Briefing on Price Spreads and Cattle Cycles", Waugh Auditorium, June 25, 1996.

Crawford, Terry, "Agriculture With Out the Farm Bill: What It May Mean to Cattle Producers", Speech

at the Texas Southwest Cattle Raisers Association, Abilene, TX, October 25, 1997.

Crawford, Terry L., "Retail Price Data Used in ERS Meat Price Spreads-Description and a Brief Assessment." ERS Price Spreads Workshop, Kansas City, MO, December 17, 1996.

Crawford, Terry and Ken Nelson, "Meat Prices and Price Spreads Briefing Room" , includes monthly updates from "USDA-ERS Meat Prices, Values, and Choice Beef and Pork Price Spreads" . (<http://www.ers.usda.gov>), 1998

Crawford, Terry L., "Fatted Calves and Contented Cows", speech at the Learning in Retirement Institute, George Mason University, Fairfax, VA, May 10, 2000.

Crawford, Terry L., "Potential Impacts From the Growth of New Mexico Dairies", keynote speech for the Dairy Conference (Sponsored by Senator Jeff Bingaman and the New Mexico Dairy Industry), Eastern New Mexico University, Roswell, NM August 7, 2000.

Crawford, Terry L., "Impacts of CUSTA on Bi-lateral Agricultural Trade: Pork and Poultry", Conference on Impacts of CUSTA on Agriculture Trade, North Dakota Agricultural Trade Institute, Fargo, ND, October 26-27, 2000.

Crawford, Terry L., "Trends in U.S. and World Food Consumption, Production, and Trade *with Implications for New Mexico*", Department of Agricultural Economics and Agricultural Business, New Mexico State University, Las Cruces, NM, February 25, 2002

Crawford, Terry L., "Changes in Dairy Producer Characteristics and Government Policy; *Have we Accomplished Our Policy Objectives?*" Dairy Option Workshop Seminar. USDA-ERS, Washington, DC, May 20, 2003

Ramirez, Octavio A., and Terry Crawford "Impact of the New Mexico Agricultural Sector on the State's Economic and Social Well-Being", and "Devaluation of the Peso" Presentations to the Keys to Leadership Conference, NMSU Cooperative Extension Service, Socorro, NM April 4, 2005. Estimated attendance 100.

Ramirez, Octavio A., and Terry Crawford, "Impact of the New Mexico Agricultural Sector on the State's Economic and Social Well-Being", Presentation to NM Legislature's Joint Committee on Oversight of the NM Financial Authority, Ruidoso, NM August 4, 2005. . Estimated attendance 60.

Ramirez, Octavio A., and Terry Crawford, "Impact of the New Mexico Agricultural Sector on the State's Economic and Social Well-Being, and Opportunities for Value Added Production", Presentation to NM Legislature's Joint Committee on Natural Resources and Water, Las Cruces, NM October 1, 2005. Estimated attendance 60.

Ramirez, Octavio A., and Terry Crawford , "Impact of the New Mexico Agricultural Sector on the State's Economic and Social Well-Being", Presentation to Natural Resource Revenue Recovery Task Force, NM State Land Commission, Santa Fe, NM October 20, 2005. . Estimated attendance 20

Crawford, Terry “Economic Importance of Agriculture to New Mexico and the Mid-Region Area’s Economic and Social Well-Being”, Presentation to the Keys to Leadership Conference, NMSU Cooperative Extension Service, Albuquerque, NM November 16, 2005. Estimated attendance 60.

Ramirez, O.R. and T.L. Crawford, “Impact of the New Mexico Agricultural Sector on the State’s Economic and Social Well-Being”, Presentation at Conference on Current Issues For New Mexico Natural Resources and Agriculture Industries, Sponsored by Natural Resource Revenue Recovery Task Force, New Mexico State Land Office, Santa Fe, NM April 28, 2006

Crawford, Terry L., “NAFTA’s Relevance to New Mexico”, Presentation at Conference on Current Issues For New Mexico Natural Resources and Agriculture Industries, Sponsored by Natural Resource Revenue Recovery Task Force, New Mexico State Land Office, Santa Fe, NM April 28, 2006

Other:

Crawford, Terry L., and Russell Bowe, Summary of a Review of the Industry Critique of the Grazing Fee Report, Staff Analysis provided to the Subcommittee on Environment, Energy and Natural Resources, U.S. House of Representatives Committee on Government Operations. May 12, 1987, 12 pp.

Crawford, Terry L., “EC-U.S. Beef Hormone Dispute”, Staff analysis for OECD, USDA-ERS-CED, December 1988.

Crawford, Terry L., “Review of OECD Monitoring Report”, Staff analysis for OECD, USDA-ERS-CED, November 1988.

Crawford, Terry L., “Review of OECD Consumer and Agricultural Policy Statements”, Staff analysis for OECD, USDA-ERS-CED, December 1988.

Effects of the Uruguay Round Agreement on U.S. Agricultural Commodities. March 1994

NAFTA Monitoring Report, May, 1994

NAFTA Monitoring Report: An Early Assessment, July, 1994

NAFTA Monitoring Report. August, 1994

NAFTA Monitoring Report, September, 1994 (in process)

Review and comment on report of the OECD Meat and Dairy Group Report (94-54).

Review and comment on report of the OECD Cereals, Animal Feeds, & Sugar Group Report (94-56).

Briefing materials on American Farm Bureau , commodity situation and outlook, and what NAFTA and GATT mean for agriculture (94-87).

Review and comment on Part 1--The Market and Trade Outlook, OECD, (94-92).

Review and comment on Part 3--Current issues in agricultural and trade policy reform, OECD, (94-94).

Policy issue papers—NAFTA the next step (94-121).

Prepare ERS’s response to how it will monitor NAFTA (94-195).

Changes in livestock and dairy prices to NSLP changes (94-204).

Brief discussion of first quarter exports to Mexico re NAFTA (94-282).

Review and comment on intra-industry linkages and policy reform: agro-food issues in OECD dairy (94-

284).

Rewrite commodity GATT one pagers for red meats and poultry. (February 1994)

Backgrounder of ERS and FAPRI baseline and Uruguay Round scenario forecasts (June 1994) (94-322)

Analysis and implications, with and without NAFTA, of Mexico's domestic reform policy (October 1993) (94-12)

Impact of NAFTA on Consumers (October 1993) (94-20)

Information on NAFTA for Presidential trip (November 1993) (94-31)

Collins' testimony for Appropriations hearings (February 1994) (94-176)

Analysis of NAFTA on first quarter exports (June 1994) (94-282)

NAFTA Statistical Monitoring Report, No. 7, Oct., 1994

NAFTA Statistical Monitoring Report, No. 9, Dec., 1994

NAFTA Statistical Monitoring Report, No. 10, Jan., 1995

NAFTA Statistical Monitoring Report, No. 11, Feb., 1995

NAFTA Statistical Monitoring Report, No. 14, May, 1995

NAFTA Statistical Monitoring Report, No. 15, Jul., 1995

NAFTA Statistical Monitoring Report, No. 16, Aug., 1995

NAFTA Statistical Monitoring Report, No. 7, Oct., 1995

Comment on the report by the Institute of Policy Studies concerning NAFTA and jobs (95-74).

Review and comment on report of the OECD Agricultural Outlook 1995 Edition (95-88).

Review and comment on OECD AGLINK: Status and Future Activities (95-91).

Review and comment on report of the OECD Meat and Dairy Group Report (95-92).

Review and Comment on Forest Service and BLM final rules for grazing fees (95-109)

Answer to Sen. Lugar Questions by providing pro & con theme or class of questions (95-112).

Discuss situation and impacts of Mexican Peso Devaluation (95-133).

Review and comment on the U.S. portion of the OECD Monitoring Report (95-185).

Review and comment on the proposal for construction of the Southwest Regional Animal Bio-Containment Laboratory (95-190).

Answer FY 1996 House Appropriation Subcommittee Hearing Questions (95-195).

Prepare briefing for Rep. Kapture on U.S. competitiveness, trade, and market share (95-205).

Provide talking points on the effect of eliminating the Wool and Mohair Program (95-282).

Review and comment on draft testimony on grazing fees (95-340).

Contribute to writing draft testimony on grazing fees, and prepare background materials (95-343).

Respond to OECD questionnaire on recent agricultural policy developments (95-444).

Background information on the meat sector and meat price spreads plus bibliographic listings relating to market competition and concentration (96-89).

NAFTA Monitoring Report, NAFTA-5, May 1996.

NAFTA Monitoring Report, NAFTA-6, October 1996.

Blayney, Don, and Terry Crawford, "*Chapter 2 – The Dairy Industry: Production, Prices, and Government Policies*", THE DAIRY OPTIONS PILOT PROGRAM AND RISK MANAGEMENT IN DAIRY

A Report to the Risk Management Agency, USDA. USDA-ERS, Washington, DC. July 28, 2004, pp 13-43

Vandever, Monte; Don Blayney, Dave Buschena, and Terry Crawford, "*Chapter 5 – The Dairy Options Pilot Program and Agricultural Policy*", THE DAIRY OPTIONS PILOT PROGRAM AND RISK MANAGEMENT IN DAIRY: A Report to the Risk Management Agency, USDA, USDA-ERS, Washington, DC. July 28, 2004, pp 130-168

Mitchell, D., R. Skaggs, W. Gorman, T. Crawford, L. Southard. "Mexican Cattle Exports to the U.S.: Current Perspectives." *Agricultural Outlook* June-July 2002: 6-9.
Abstract Published in Journal

Skaggs, R., D. Mitchell, W. Gorman, T. Crawford, and L. Southard. "Forecasting Mexican Live Cattle Exports to the United States." *Journal of Agricultural and Resource Economics* 26(2):567-568. December 2001.

Papers Presented:

Skaggs, R., D. Mitchell, W. Gorman, T. Crawford, and L. Southard. 10 July 2001.
"Forecasting Mexican Live Cattle Exports to the United States." Paper presented to the Western Agricultural Economics Association annual meeting, Logan, UT.

Ramirez, O.R. and T.L. Crawford, "Impact of Peso Devaluation on the NM Livestock Industry". Report to the NM Legislature, Feb. 16, 2005.

Crawford, Terry, Jay Lillywhite and Rhonda Skaggs, "Impact on NM Chile Industry Processing and Farm Jobs, 1992 to 2003", paper prepared for Senator Bingaman's Staff, June 23, 2005.

Lillywhite, J.M., T. Crawford, J. Libbin, and J. Peach. New Mexico's Pecan Industry: Estimated Impacts on the State's Economy. Forthcoming *New Mexico State University Agricultural Experiment Station Report*. *NMSU Agricultural Experiment Station Publications*

Lillywhite, J.M., H. Sullivan, and T. Crawford. "New Mexico's Dairy Industry: Estimated Impacts on the State's Economy." Forthcoming *New Mexico State University Agricultural Experiment Station Report*. *NMSU Agricultural Experiment Station Publications*

Crawford, Terry L. "Impacts of Increased Minimum Wage Levels on the New Mexico Chile Industry: Summary", Report to the NM Chile Assn. January 25, 2006. 4pp.