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Educational History:

Cornell University, Ph.D. 1970, Department of Applied Economics and Management (formerly Agricultural Economics: Major: Marketing, Minors: Industrial Organization; Policy and Price Analysis)

Cornell University, Master of Science.1968, Department of Applied Economics and Management (formerly Agricultural Economics: Major: Marketing, Minor: Economic Theory & Economic History)

New Mexico State University, Bachelors of Science in Agriculture with Honors, 1966. Department of Agricultural Economics and Agricultural Business (Double Major: Agricultural Economics & Economics)

Professional History:

College Professor, Department of Agricultural Economics and Agricultural Business, New Mexico State University, January 1, 2004 to Present.

Church Administrator (part time), Fairview Baptist Church, Fredericksburg VA may, 2002 to November 15, 2003.

Adjunct Professor, Department of Agricultural Economics and Agricultural Business, New Mexico State University, January 1, 2001 to July 1, 2003, research contract and grant proposals.

Adjunct Professor of Economics, Strayer University-Fredericksburg VA Campus, July 5, 2001 to present. Courses: ECO405-Economic Problems and Issues; ECO550 Economics and Management.

Lecturer, Mary Washington College-James Monroe Center for Graduate and Professional Studies, Fredericksburg, VA, September-December 2001. Course: LRSP 410/ MBUS-510 Marketing: Research, Policies, and Practices.

*(Retired from U. S. Department of Agriculture, Economic Research Service,, December 30, 2000, with 31 years and 8 months of service.)*

Supervisory Agricultural Economist, GM-110-15, Assistant Deputy Director for Program Management, Market and Trade Economics Division, Economic Research Service, United States Department of Agriculture, 1800 M Street, NW, Room N5100, Washington, DC 20036-5831, August 1, 1999 to December 30, 2000. Responsible for directing, planning for division research and coordination of cross branch research projects for a division staff of 150. Assisted Division Director in execution of a research budget of \$15 million.

Supervisory Agricultural Economist, GM-110-15, Chief, Animal Products Branch, CED-ERS-USDA, and MTED-ERS-USDA 1991-1999. Managed a staff of 20 to 36, and a budget of \$1,500,000 plus, administered through 4 sections/teams and the branch chief's office. Developed annual branch plan of work, recruitment of employees, supervision of 15-30 economists work and budget of up to \$2 million, evaluating performance, and served on the division management team in developing and implementing ERS policy.

Chairman, "USDA-ERS NAFTA Economic Monitoring Task Force", 1991-1997.

Chairman, "Meat and Dairy Group", Organization For Economic Cooperation and Development, Paris France, 1989-1998.

Supervisory Agricultural Economist, GM-110-14: Section Leader, Livestock Research Section; Livestock, Dairy, & Poultry Branch,

Commodity Economics Division, ERS-USDA, 1986 to 1991; Acting Section Leader, Dairy Analysis Section LD&P Branch, CED-ERS-USDA, 1986-87. Supervised staff of 12, and budget \$400,000. Acting Branch Chief in the Branch Chief's absence.

Supervisory Agricultural Economist, GM-110-15, Chief (NTE 1yr.), Animal Products Branch, NED-ERS-USDA, 1985-86. Managed a staff of 28, and a budget of \$1,000,000 plus, administered through 4 sections and the branch chief's office. Developed annual branch plan of work, recruitment of employees, evaluating performance, and served on the division management team in developing and implementing ERS policy.

Supervisory Agricultural Economist, GM-110-14, Section Leader, Red Meats Research Section, Animal Products Branch, National Economics Division, ERS-USDA, 1980-85. Managed a budget of \$300,000 plus and 14 staff members. Planned, directed, and reviewed the research of 12 economists.

*(Following three job were for work at the Executive Office of the President, Council on Wage and Price Stability with the same responsibilities, but I was paid for by threes separate sources).*

Senior Program Analyst, GS-345-15, Resource Management Support Staff, Internal Revenue Service, U.S. Dept. of the Treasury (Detailed to Council on Wage & Price Stability, Executive Office of The President), 1980. Responsible for developing anti-inflation guidelines and policies for the President's Voluntary Anti-Inflation Program for the agricultural, food manufacturing, general wholesale, and retail trade sectors. Determined firm compliance and recommended citations for Companies exceeding guidelines. Negotiated settlements to return Companies to compliance. Supervised a senior staff of 10.

Senior Price Analyst, GS-15, Assistant Director; Food, Agriculture, and Trade Division, Executive Office of the President: Council on Wage & Price Stability, Office of Price Monitoring, 1979-80. Responsible for developing anti-inflation guidelines and policies for the President's Voluntary Anti-Inflation Program for the agricultural, food manufacturing, wholesale, and retail trade sectors. Determined firm compliance and recommended citations for Companies exceeding guidelines. Negotiated settlements to return Companies to compliance. Supervised a senior staff of 10.

Agricultural Economist, GS-110-14, NEAD-ERS-USDA detailed to the Council on Wage & Price Stability, Executive Office of The President (Assistant Director; Food, Agriculture, & Trade Division, Office of Price Monitoring) 1978-79. Responsible for developing anti-inflation guidelines and policies for the President's Voluntary Anti-Inflation Program for the agricultural, food manufacturing, wholesale, and retail trade sectors. Determined firm compliance and recommended citations for Companies exceeding guidelines. Negotiated settlements to return Companies to compliance. Supervised a senior staff of 10.

Agricultural Economist, GS-110-14, National Economics Analysis Division, Economic Research Service, USDA, 1975-78

Adjunct Professor, Department of Agricultural Economics, Virginia Polytechnic Institute & State University, Blacksburg (Teaching: Advanced Microeconomic Theory), 1978

Agricultural Economist, GS-110-13, Marketing Economics Division, Economic Research Service, USDA, 1972-1975.

Adjunct Professor of Economics, USDA Graduate School, Faculty of Economics, and Faculty of Engineering (Teaching: Managerial Economics, and Engineering Economics) 1973-75

Agricultural Economist, GS-110-12, Marketing Economics Division, Economic Research Service, USDA, 1970-1972.

Research and Teaching Assistant, Dept. of Agricultural Economics, Cornell University, 1966-70

Graduate Teaching Assistant, Dept. of Agricultural Economics & Agricultural Business, New Mexico State University, 1966

Professional Societies active in over career:

American Agricultural Economics Association

American Economics Association  
Western Agricultural Economics Association  
Western Economics Association  
Society for Government Economists  
Food Distribution Research Society

Honor Societies:

Pi Gamma Mu, National Social Science Honorary

Awards and Recognitions:

Performance Merit Recognition, USDA-ERS-CED, 1988, 1991-3.

Chairman, Group on Meat and Dairy, Committee on Agriculture, Organization for Economic Cooperation and Development, Paris (1989-98).

Head of U.S. Delegation, Group on Meat and Dairy, Committee on Agriculture, Organization for Economic Cooperation and Development, Paris (1983-89).

Head of U.S. Delegation, Livestock and Meat Group, Food and Agriculture Organization, United Nations, Rome Italy, 1993.

The Secretary's 1990 Farm Bill Taskforce, Livestock Group, and Disaster Assistance Group, (member) 1989

Cooperating Scientist, P.L. 480 Pakistan Agricultural Marketing Projects: Sind Agricultural College, Tando-Jam; and University of Agriculture, Faisalabad, Punjab, 1973-79

Editorial Board of the Journal of Agricultural Economics Research, 1982-87

Who's Who in American Men of Science, 1976-80

Superior Service Award, USDA 1973

Certificate of Merit, USDA 1972

Certificate of Merit, USDA 2000

Management Training & Continuing Education:

Seminar in Middle Management, USDA Office of Personnel, 1971 (Certificate)

OPM Supervisory Training, USDA Graduate School. 1981 (Certificate)

Managing for Productivity, USDA-EMS, 1985 (Certificate)

EEO for the Manager and Supervisor, McClure-Lundberg Assoc., 1987 (Certificate)

Seminar for New Managers, OPM Western Executive Development Center, Denver, CO, January 15-30, 1988 (Certificate)

Interviewing and Selection Skills, GSM Assoc./USDA-EMS, 1989 (Certificate)

Public Policy Workshop, Alan Freed Assoc./USDA-ERS, 1989

Contract Management (Project Leader):

A. Contracts to USDA-ERS for Research:

USDI-Bureau of Land Management, \$50,000. "Environmental Impact Analysis of a Reduction in Grazing of BLM Allotments", 1980-81.

USDA-Forest Service, \$50,000. "Estimation of Forage Values for Grazing in U.S. Forests", 1980-83.

USDA-Forest Service, and USDI-Bureau of Land Management, \$140,000. Supporting research for estimating alternative grazing fee systems, 1982-85.

"Theoretical Basis for Grazing Fees",

"Community Impacts from A Change in Grazing Fees",

"Direct Impacts on Permittees of Change in Grazing Fees".

Commonwealth of Puerto Rico, Dept. of Agric., \$25,000. "Impact Analysis of Beef Imports on Puerto Rico's Livestock-Meat Industry", 1986

USDA-Forest Service, \$87,000. "Estimating Grazing Forage Values for the Resource Planning Act 1990 Update", 1987-88

B. Contracts from ERS to Other Institutions:

Case & Co., \$10,000. "Study of Variable Cost Components of Retail Margins for Grocery Items". 1972

Case & Co., \$15,000. "Study of Variable Cost Components of Retail Margins for Fresh Produce Items at Food Chains". 1973

Case & Co., \$30,000. "Study of Variable Cost Components of Retail Margins for Beef, Pork and Chicken at Food Chains". 1974

Case & Co., \$80,000. "Study of Cost Savings of Major Innovations in Dry Grocery Handling, Trucking, and Administrative Services of Food Distributors", 1975

Case & Co., \$110,000. "Development of a Food Cost Data Base", 1976-78

University of Nebraska, Dept. of Agric. Econ., \$22,000. "Improvement in Efficiency for Small Corn Belt Livestock Producers", 1981-82

C. CO-OP Agreements For support of ERS staff under my supervision to:

Colorado State Univ., 1980-86

University of Illinois (2), 1980-85

North Carolina State Univ., 1980-86

Oregon State Univ., 1980-84

Texas A & M, 1980-81

Texas Tech, 1993-98

New Mexico State University, 1993-1995

Pennsylvania State University, 1995-1996

D. Research CO-OP Agreements with:

North Carolina State Univ., "Impact of Structural Change in So. Agric. on S.E. Hog Production", 1985-87

New Mexico State Univ. Dept. Ag. Econ. & Ag. Bus., "U.S./Australia Competitive Advantage in the Japanese Fed Beef Market"; 1989-90. "S.W. Beef Production with NAFTA" 1991-4; "S.W. Dairy Competition under NAFTA", 1993-1998; " Forecasting Cattle Imports from Mexico By Port of Entry" 1999-2000.

Iowa State Univ. Dept. of Econ., \$35,000. "International Comparative Advantage in Pork Production", 1989-90.

Texas Tech University, Economic Impacts of Manure Production from Cattle Feedlots, 1993-98.

University of California-Davis, "Alternative Dairy Policies for the Future", 1996-1999.

Other Professional Interests:

Crawford's Inc., Farmington, NM (N.M. Corp. with interest in agriculture, petroleum, and real estate development),  
President, 1987-present. Director, 1970-present. Secretary of Corp., 1970-86.