



New Mexico State University

Extension Plant Sciences

Alfalfa Market News

New Mexico Hay Association, www.nmhay.com



Hay Prices for New Mexico

Volume 11, Issue 4

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County	Contact	Premium Hay (\$/ton)	Top Quality Hay (\$/ton)	Other Hay (\$/ton)	Condition/ Market Activity/Cut Complete
Chaves	Sandra Barraza, County Agent	\$265-280 large del; \$300-310 small in the barn		\$260 large striped hay	5 th cut 50%, some 6 th cuts started; demand increasing, hay going in barn; hot days, cool nights; scattered rain showers
Colfax	Boe Lopez, County Agent	\$285-300 small bales		N/A	2 nd 100%; only 2 cuttings, no water
Dona Ana	Teresa Dean, County Agent	\$175-300 large; \$300 del; \$8.50-10.00 small bales		\$150 rained on hay	5 th cuts; high demand with most going to dairies, scattered showers
Eddy	Woods Houghton, County Agent	\$225-300 large in the barn; \$280-300 small in the barn		\$210-225 good quality	5 th cuts; demand moderate to high, slowed on large; availability moderate
Lea	Wayne Cox, County Agent	\$250-260 large; \$10.50-11.00 small	\$240 large; \$9 small	N/A	5 th cuts
Luna	Jack Blandford, County Agent	\$265-300; \$8.00-8.50 small squares		\$240-250 rained on lightly; \$200 sudan, \$6-7 for 2-string	5 th cut 90%, 6 th cut 10%; good demand; most going to dairies, some stored for winter sales; hot, spotted showers
San Juan	Craig Painter, County Agent	\$220 large bales		\$200 large bales	4 th cuts started; steady market; dry; moderate pest conditions

Prices are a compilation of Agent information and other area estimates.

N/A = prices and/or supplies not available at this time

Internet Marketing of Hay

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With nationwide drought conditions prevailing in recent years, the opportunity to market hay at greater distances across the country has been increased due to potentially larger demand in drought-stricken regions, particularly those without irrigation capabilities. Internet websites are a great way to advertise our high quality NM hay to a much larger audience than what local services can provide. Several online marketing sites are available to producers and buyers and can be utilized at little or no costs. The New Mexico Hay Association has a link that is used for both advertising and requesting hay supplies; it is located at: <http://www.nmhay.com>. In order to advertise, you must have a current membership with the association, which is always encouraged for NM hay producers. Another website useful for buying and selling hay is the Internet Hay Exchange at: <http://www.hayexchange.com/>. This, along with other sites, has listings for all states and lists buyers and sellers by area code and gives contact information as well as hay and bale type, quantities, and price. Other hay marketing websites are: The Hay Barn (www.haybarn.com), AgriHay Exchange (<http://agrihayexchange.com>), and Bid 4 Hay (<http://www.bid4hay.com>). Even Craigslist (www.craigslist.org) can be used for more regional sales. Several of the websites will allow you to post photos of your hay which can go a long way toward drawing in customers. All of the above mentioned websites, along with other forage information, can be accessed at the New Mexico Forages website at the 'Related Links' page, <http://forages.nmsu.edu/related-links.html>. If you are not taking advantage of these online resources to market your hay, we encourage you to look into them and to improve your ability to reach a broader consumer pool.

*Websites listed here are for example only. No endorsement is intended, nor is criticism implied of similar websites not mentioned.

USDA/NASS NEW MEXICO FIELD OFFICE

CROP SUMMARY FOR THE WEEK ENDING September 9, 2012

NEW MEXICO: Alfalfa conditions were mostly good; fourth cutting 100% complete; fifth cutting 70% complete. Cotton conditions were mostly fair to good; 88% setting bolls; 24% bolls opening. Corn conditions were mostly fair to good; 100% silked; 94% dough; 50% dent; 19% mature; 55% silage harvested. Sorghum conditions were mostly very poor; 75% headed; 11% turning color. Winter wheat 30% planted. Peanut conditions were mostly poor; 90% pegging. Lettuce 75% planted. Chile conditions were mostly fair to poor; 68% green harvested. Apple conditions were mostly good; 20% harvested. Pecan conditions were mostly good. Cattle conditions were mostly poor to fair. Sheep conditions were mostly poor to very poor. Range and pasture conditions were mostly very poor to poor. Days suitable for fieldwork were 6.6. Topsoil moisture was 53% very short, 36% short, 10% adequate and 1% surplus. Wind damage was 28% light, 6% moderate and 2% severe; with cotton 80% damaged and sorghum 55% damaged. No hail damage was reported this week.

Additional Comments: **Taos:** This week we have not received any precipitation, increased the dry conditions that were starting to improve. **Curry:** Rain showers up to approximately one inch in very limited areas the past week but not enough to improve range condition substantially or to improve chances for dry land wheat planting or seed germination in areas planted. Corn on irrigated fields nearing maturity and light harvesting for ensilage beginning. Cattlemen reducing cow herds or dispersing completely. Some attempting to keep enough to begin rebuilding when rains finally come and pastures recuperate. No dry land Sudan or hay grazer available for baling or cut for ensilage. **Luna/Grant:** Range and pasture conditions have improved ever so slightly in some sparse areas. This is because there has been some moisture, but it is still scattered. The moisture is not enough to sustain the livestock through the normal grazing period in most areas.

**CROP PROGRESS
PERCENTAGES WITH COMPARISONS**

CROP AND LIVESTOCK CONDITION PERCENTAGES

Crop	Stage	CROP PROGRESS PERCENTAGES WITH COMPARISONS				CROP AND LIVESTOCK CONDITION PERCENTAGES					
		This Week	Last Week	Last Year	5-Year Average	Crop	Very Poor	Poor	Fair	Good	Excellent
Alfalfa	4th Cut	100	98	98	95	Alfalfa	7	17	18	56	2
Alfalfa	5th Cut	72	54	54	55	Chile	3	31	32	20	14
Chile	Hvst Green	68	50	76	74	Corn	3	7	37	41	12
Corn	Mature	19	-	2	15	Cotton	6	23	31	21	19
Corn	Dough	94	67	91	92	Peanut	20	45	35	-	-
Corn	Dent	50	25	59	58	Sorghum	35	26	30	9	-
						Cattle	19	30	26	17	8
						Sheep	31	41	21	7	-

Mark Marsalis, Mark Marsalis, Extension Agronomist—New Mexico State University is an equal opportunity employer. All programs are available to everyone regardless of race, color, religion, sex, age, handicap or national origin, New Mexico State University and the U.S. Department of Agriculture cooperating.