



# New Mexico State University

## Extension Plant Sciences

### Alfalfa Market News

New Mexico Hay Association, [www.nmhay.com](http://www.nmhay.com)



#### Hay Prices for New Mexico

Volume 15, Issue 3

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| County                          | Contact                       | Premium+ Hay (\$/ton)                                       | Top Quality Hay (\$/ton) | Other Hay (\$/ton)  | Condition/ Market Activity/Cut Complete  |
|---------------------------------|-------------------------------|---|--------------------------|---|--|
| Chaves                          | Sandra Barraza, County Agent  | \$160-165 del; \$250-280 small in barn                      | \$140-150 large          | \$105-130 large striped varying quality                                 | 3 <sup>rd</sup> cuts 95%, 4 <sup>th</sup> cuts 25%; market very slow to moderate, lots of hay going in barn; very hot weather, scattered showers |
| Colfax                          | Boe Lopez, County Agent       | \$200-225 local; \$250-260 shipped out of state             |                          |   | 2 <sup>nd</sup> cuts pending; hot/windy weather, very little rain  |
| Eddy                            | Woods Houghton, County Agent  | \$240-280   | \$210-250                | N/A   | 4 <sup>th</sup> cuts finishing; high supply, lower demand; hot/dry weather; some armyworm activity   |
| Guadalupe                       | Leigh Ann Marez, County Agent | \$165-170 large; \$220-225 or \$8 for small bales in barn   |                          | \$6.00-7.50 small #2 striped  | 3 <sup>rd</sup> cuts pending; 1 <sup>st</sup> cuts late due to variable weather; market good; very hot; heavy grasshopper pressure in areas      |
| Luna                            | Jack Blandford, County Agent  | \$120-150 large; \$6.00-8.00 small                          |                          | \$90-115 lower quality  | 4 <sup>th</sup> cuts finishing; slow market/trade on all classes; hot/dry weather  |
| Rio Arriba                      | Don Martinez, County Agent    | \$190 large; \$4.50 small alf/grass mix; \$5.00 small alf   |                          | \$180 round bales, some weeds   | 2 <sup>nd</sup> cuts 75%; market slow; hot weather; grasshopper pressure   |
| Roosevelt                       | Patrick Kircher, County Agent | \$140-180; \$6.50-8.50 small squares                        |                          | \$90-140 striped and lower quality                                      | 3 <sup>rd</sup> cuts 75%; very slow market, a lot of hay going in barn; very hot/dry weather; some grasshopper activity                          |
| Valencia / Bernalillo / Socorro | Various Contacts              | \$145-150 large del; \$5.00-7.00 small per bale in the barn |                          | \$5.00-6.00 grass/mix; \$4.00-5.00 oat and wheat hay; 3.00-5.00 cow hay | 3 <sup>rd</sup> cuts started; market slow; hot weather, few spotty showers   |

Prices are a compilation of Agent information and other area estimates.

N/A = prices and/or supplies not available at this time

#### Western Ag Industry Survey

Mark Marsalis, Extension Forage Specialist, NMSU Agricultural Science Center at Los Lunas

Results from the 2016 Western Extension Committee 'Ag Industry Survey' are now available (see press release on next page). This document gives an overview of farming trends and the economic condition of agriculture in the 13 western states based on completed surveys from producers across the region. The complete report can be found at:

<http://wec.farmmanagement.org/>.

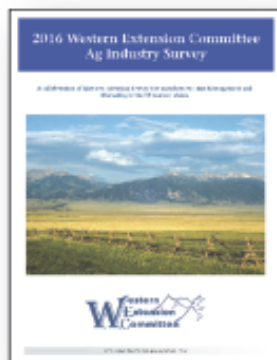
Mark Marsalis, Extension Forage Specialist—New Mexico State University is an equal opportunity employer. All programs are available to everyone regardless of race, color, religion, sex, age, handicap or national origin, New Mexico State University and the U.S. Department of Agriculture cooperating.



15 July, 2016

## 2016 Western Ag Industry Survey

In early 2016, the idea for the Agricultural Industry Survey originated from a similar effort administered by a group of Colorado Extension Specialists. Members of the Western Extension Committees (WEC) on Farm Management and Marketing, made up of Extension economists from 13 Western States, Guam, and the U.S. Pacific Islands then initiated a survey specific to agriculture in the west.



The survey invitation was emailed to the WEC membership who distributed it through Extension contact channels.

*The survey report  
is now available...*

Agricultural Industry Survey (AIS) results indicate there is emerging financial stress in the west but to a slightly lesser degree than reported nationally. This is likely due to commodity diversification and the relatively wide use of irrigation which has helped to buffer climate risk.

Western region price trends tend to be slightly higher than U.S. price trends with prices that are generally competitive or above U.S. values. However overall declines in price trends for major commodities in the west in 2015 and continuing into 2016 will persist and contribute to the gradual decline in farm income which is certain to exacerbate financial stress.

The economic environment is experiencing substantial shifts with agricultural risks becoming ever more complex. An expedient response requires a solid infrastructure to address these needs and situations as they emerge.

To read or download a copy of the survey report, point your browser to <http://WEC.FarmManagement.org>.

*The Western Extension Committee is an organization of Extension Economists from the 13 western states, Guam and other Pacific Islands supported by Cooperative Extension Service Directors in the western region.*