



ANNIE'S PROJECT

EMPOWERING WOMEN IN AGRICULTURE

General Class Topics

January 15

- Human capital – Real Colors
- Understanding risk assessment
- Management and decision-making
- Systems of communication

January 22

- Basic agricultural accounting
- Business plans and budgets
- Taxes associated with the farm/ranch
- Legal structures

January 29

- Financing and investing
- Insurance needs on the farm/ranch
- Farm and ranch labor – requirements, costs and opportunities

February 5

- All about real estate
- Contracts and agreements
- Farm programs

February 12

- Production planning and mapping
- Farm and equipment management
- Understanding your market(s)

February 19

- Succession planning and retirement
- Estate planning
- Other topics of interest
- What have we learned
- Graduation



Our mission: To empower women in agriculture to be successful through education, networks, and resources.

Why Annie's Project?

This six-week course is a set of interactive classes bringing women together to learn from experts in production, financial management, human resources, marketing and the legal field.

There's time for questions, sharing, reacting and connecting with your presenters and fellow participants. It's a relaxed, fun and dynamic way to learn from and grow with other farm and ranch women.



"I took the class to gain a better understanding about agribusiness and how financial decisions impact our farm operation. I have a better understanding of balance sheets and the futures market...this class has improved communication with my spouse on concerns he works with on a daily basis." – Linda

Classes will be each Saturday
January 15 – February 19, 2022
9 a – 1 p in Tucumcari

For more information call Susann Mikkelsen at Quay County Cooperative Extension Service at (575) 461-0562 or email susannm@nmsu.edu.

Online registration option coming soon!

Only \$100 for all six sessions!
(early bird rate; \$125 after December 1, 2021)

Program offered by:



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